

# DEEP WATER USA INC.

April 8th, 2025

#### **COMPANY STORY**



While traveling in Istanbul, Turkey, I visited the famous Hagia Sophia. Taking a break in a little gift store in the courtyard, I found an interesting rose petalbased beverage. Immediately, I had a liking for the drink. This experience, in such an ancient ground, inspired me to open a beverage company in 2015, with the purpose of bringing unique tastes to the US.

Deep Water USA Inc. is an exclusive beverage company targeting the young and hip consumer looking for something distinctive and trend setting. Deep Rose, as our initial product, was followed by 2 more flavors in the summer of 2020. Deep Wald and Deep Elder continue our theme of introducing flower inspired lemonades from the ancient world. Within a year of launching Deep Rose in the high-end retail market in the summer of 2018, we were able to land large anchor retailers such as The Fresh Market and Wholefoods RM. Currently, Deep Love beverages are stocked in over 500 specialty stores from coast to coast, including international markets. Currently, we are converting to 12oz sleek cans to reach a wider audience.

It took time to truly fine-tune the formula, packaging and branding of our products. However, with such a unique beverage, the potential for success is magnificent. Much like the famed Hagia Sophia from which the company was born, Deep Love drinks are nothing less than astounding.



#### ABOUT ME

- BS in Finance & MA in History.
- 30+ years in the financial field.
- Entrepreneurial and driven to build a global brand.
- International background. Well traveled and passionate.
- Born in the Middle East, attended school in Germany and received my degrees at US Universities. Currently residing in Miami.
- Enjoy long conversations over a glass of wine, fine food, lots of travel and time with family.

## **FLAVORS**













#### WHY

Consumers moving are away from sodas and highly sugared artificial drinks into all-natural and lowcalorie alternatives. Flower inspired beverages are one of the new trends. Deep Water USA Inc. fulfills that need and allows the retailer to stock a profitable and trendsetting beverage for the demanding consumer.

## POSITIONING & MARKETING

Deep Love lemonades are positioned the best at refrigerated section. Stacking up Deep Love trays, in a high area, will attract traffic consumers to the product, This naturally. will supported with OI or OS campaigns. An active social media drive will support sales further.

### COMPETITION

Competing brands such as Fentiman's or Belvoir, offering flower inspired drinks, lack the exclusivity of Deep Love lemonades with its unique taste, aroma, color and branding of Love. The perfect beverage.

# EVER WONDERED WHAT LOVE TASTES LIKE?

Experience Color, Aroma and Taste like no other Non-Alcoholic alternative on the market today.

Premium
All-Natural
Ingredients
Sleek Design

Lifestyle Non-Alcoholic Alternative

Essence of Beauty
& Love in a Bottle

Benefits
10 Calories
No Added Sugar
Antioxidants

A GREAT IMMUNE BOOSTER

#### **INGREDIENTS**

- Carbonated Water
- Lemon Juice from Concentrate
- Natural Rose Extracts / Elder Extracts / Woodruff Type Flavor
- Other Natural Flavors
- Natural Citric Acid
- Stevia Leaf Sweetener
- Fruit and Vegetable Juice for Color (Except Woodruff Flavor)



#### MAIN CUSTOMERS







+500 Specialty Stores



#### **DISTRIBUTION**



















#### Details

- Shelf Life: Shelf Stable 730 days. Best Location: Cold Case.
- Bottler: Fully audited US co-packer, Michigan.
- Size: Net 12oz BPA Free sleek can.
- Pack: 12pk trays. 7"x9.25"x6.3" 10lbs.
- Pallet: TI/HI: 26/8. 208 cs = 2496 cans. 2100lbs.
- MSRP Goal: \$2.99 to \$3.49. Min. GM 40%.
- Wholesale: \$2.10 per can.



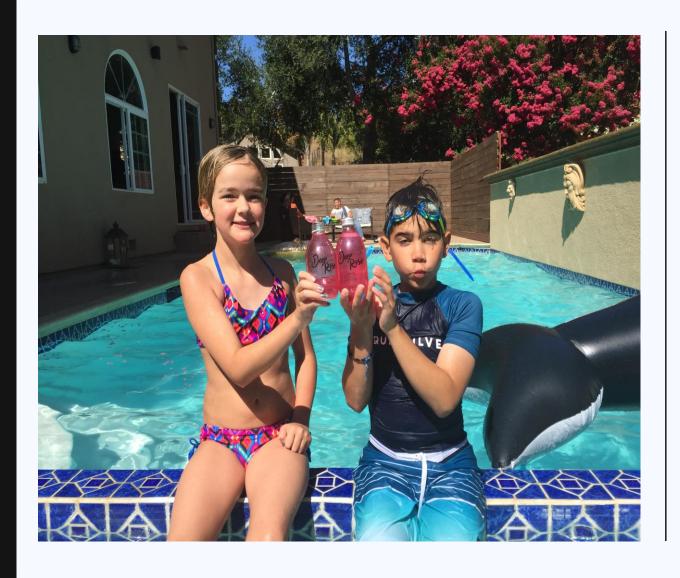
FLOWERS ARE ALL ABOUT LOVE.
AND LOVE IS UNIVERSAL.
SHARE DEEP LOVE WITH
YOUR LOVED ONES AND
SPREAD OUR LOVE STORIES











THANK YOU!



Q&A / NEXT STEPS



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